

Naples, FL and Online

PISA

Spring 2022 Annual Meeting

March 27-29

Executive Committee:

E1/CHAIR: Juanjo Francesch, Vice President & Global Head, Human Health IT, *Merck*

E2/TREASURER: Jacki Dioguardi, Vice President, Commercial Technology, *AbbVie*

E3: Keith Sarbaugh, Vice President, IT Infrastructure, Architecture, and Operations, *Biogen*

Day 1/2 IN-PERSON ATTENDEES:

David Christie

William Gill

Rishi Gulati

Dan Kraus

Marc Kustoff

Diogo Rau

Anders Romare

Keith Sarbaugh

Day 1 REMOTE ATTENDEES:

Joyce Lee

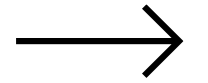
Ryan Steinberger

Ruth Thorpe

Day 2 REMOTE ATTENDEES:

Joyce Lee

Ryan Steinberger




Admonition

The purposes of PISA are:

- (i) to share non-confidential knowledge regarding the state of information technology within the pharmaceutical industry through participating member interchanges; and
- (ii) to enable participating members to coordinate reactions when actual or proposed industry or governmental actions affect information technology.

PISA includes members that may be competitors as well as suppliers and customers. It is the intention of the Association to operate in strict compliance with antitrust laws. In particular, **nothing discussed at this meeting is intended to result in an agreement on price or the exclusion of suppliers from any market, or to otherwise restrain competition. Those participating in this meeting are instructed to avoid discussion of competitively sensitive subjects, including costs, prices, sales, product marketing, and other confidential information.** Members with questions regarding what is appropriate are directed to the Association's Antitrust Policy and Guidelines and are encouraged to raise questions with the Chairperson or antitrust counsel to the Association.

DAY 1 - AGENDA



8:30 ET	8:35 ET	8:45 ET	10:00 ET	10:30 ET	12:00 ET	13:00 ET	14:30 ET
Welcome	Intros	Lightning Rounds	Break	Mtg. cont.	Lunch	Mtg. cont.	Lightning Rounds Session ends
Daniel Kraus on behalf of Juanjo Francesch, PISA Chair	All	Evolution of CIO/CDO/CXO role; Non-industry tech cycle; Major shifts in operation model; East European war and its effects on business					

Lightning Rounds

Topics

1

Evolving role of the
CIO, CDO, CTO, CXO

2

Major shifts in operation
model

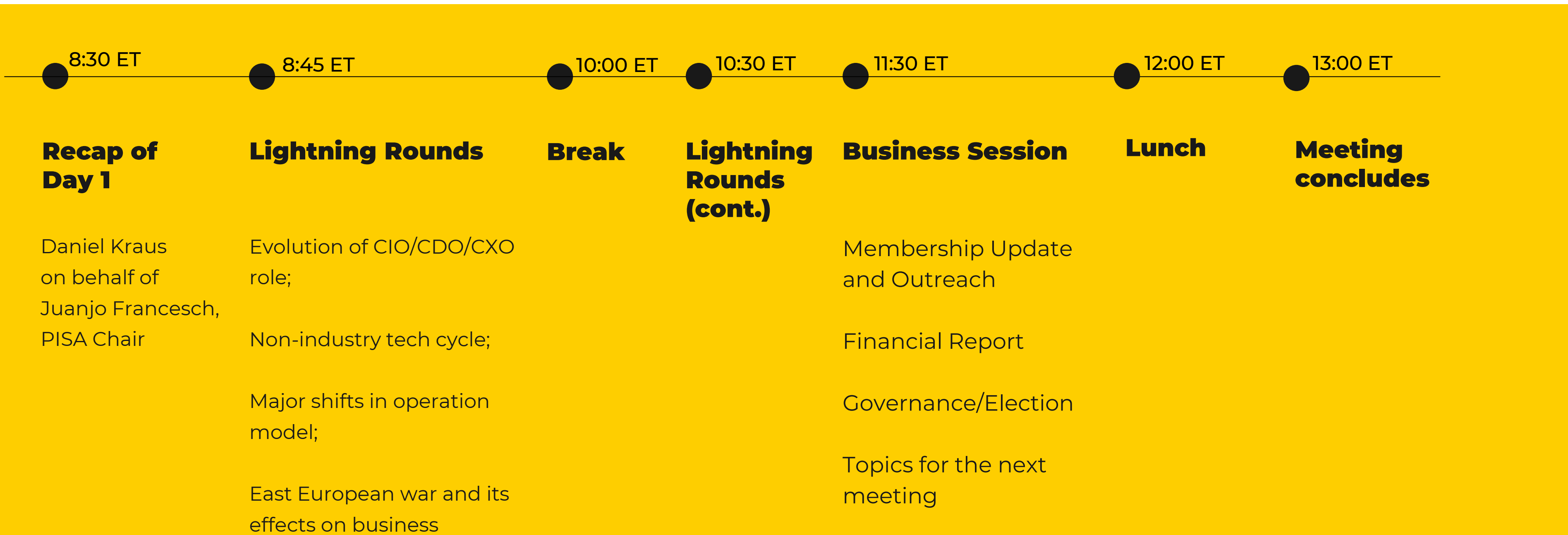
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Non-industry
technology cycle

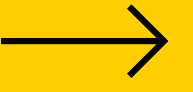
4

East European war and its
effects on business

DAY 2 - AGENDA



BUSINESS SESSION



**Membership and
Outreach**

Financial Report

Governance/Election

Fall 2022 Meeting

PISA Member Representative Resignation

Marc Berson, Senior Vice President &
CIO Gilead Sciences, Inc.

Warm Welcome to NEW PISA Members

- William Gill, VP, Commercial Business Technology Lead (Organon)
- David Christie, Senior Vice President, Business Partnering & App Platforms (CSL Behring)



2022 PISA Members

- **AbbVie** - Jacki Dioguardi, Vice President, Commercial Technology
- **AstraZeneca Pharmaceuticals LP** - Cindy Hoots, Chief Digital Officer & CIO
- **Biogen** - Keith Sarbaugh, Vice President, IT, Infrastructure, Architecture and Operations
- **Boehringer Ingelheim USA** - Daniel Kraus, Head of Information Technology/CIO
- **Bristol-Myers Squibb** - Rishi Gulati, Vice President, IT Commercialization
- **CSL Behring** – David Christie, Senior Vice President, Business Partnering & App Platforms
- **Eli Lilly & Co.** - Diogo Rau, Senior Vice President and Chief Information and Digital Officer
- **Endo Pharmaceuticals** - Ruth Thorpe, CIO/Senior Vice President, Information Technology
- **Incyte Corp.** - Marc Kustoff, Vice President, CIO
- **Janssen Pharmaceuticals** - Joyce Lee, Group CIO & Global Vice President, Pharmaceuticals
- **Merck & Co.** - Juanjo Francesch, Vice President & Global Head, Human Health IT
- **Novartis** - ?
- **Novo Nordisk A/S** - Anders Romare, CIO & Senior Vice President, Global IT
- **Organon** – William Gill, VP, Commercial Business Technology Lead
- **Pfizer, Inc.** - Ryan Steinberger, Senior Vice President, Pfizer Digital
- **Sanofi** - Thomas Romieu, Head of Digital Commerce

PISA **Financial Report**

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PISA 2021 Income and Expenses

2021 Income

• Membership dues	32,000
• Interest income	<u>11</u>
	32,011

2021 Expenses

• 2021 March PISA meeting expenses	0
• Stripe fees for collection	613
	<u>613</u>

Net Income/(Expense) 31,398

3/29/2022

PISA 2022 Cash Position

• Asset (Cash) Carryover from 2020	103,979
• Net Income 2021	31,398
• Net Assets as of December 31, 2021	135,377
• <u>2022 Projection</u>	
– 2022 Membership Dues	21,000
– Collect Past Due 2020 Membership	4,000
– Payment to World Events Forum	(24,366)
– 2022 Meeting Expenses	(37,656)
• Projected 2022 Net Income/(Expense)	<u>(37,022)</u>
• Estimated Cash Position as of 12/31/2022	98,355

3/29/2022

PISA 2021 Tax Filing

- Annual gross receipts of <\$50,000 allows filing Form 990-N e-Postcard
 - Gross Receipts for Fiscal 2021 \$32,000
 - Projected gross receipts for Fiscal 2022 \$25,000

Note: IRS regulations allow for tax exempt organizations with annual gross receipts “normally \$50,000 or less” to file the e-Postcard. So going higher than \$50,000 in 2022 would not necessarily change PISA’s 2021 tax filing requirement. However, we may need to investigate what it would mean for tax filing requirements if we expect to run over \$50,000 on a more regular basis (receipts for 2019 were \$77,000; \$49,000 for 2020).

3/29/2022

- Form 990-N document is due to be filed with the IRS on May 15. The document will be posted in the PISA collaboration site after filing. So far, the filing date for this form has not been extended to accommodate the COVID situation.

PISA Governance/Election

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Survey to all members to follow

**Thank you very much
for your participation!**

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Contact

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